

# Home Appearance Checklist

## It's Showtime!

Marketing your home is a team effort.  
The following is our assessment on these issues to ensure your best showing.

### FIRST IMPRESSIONS COUNT

In summer, a well manicured lawn and cleanly swept and edged walkways.  
In winter, snow and ice removed from walkways, steps and driveways.  
Freshly painted front door and mailbox.  
Storm door condition satisfactory.  
Front door glass clean and free of any finger prints and animal prints.  
Functional door bell.  
Repair broken steps or walkway.  
Absence of clutter in yard and driveway.  
Polish and tighten door hardware.  
Lighting fixtures operational.  
Clean windows.

### CLEANING AND DECORATING SELLS

Freshly painted walls and siding.  
Faucets and toilets operational.  
Clean washer, dryer, refrigerator, stove, ovens, sinks and tubs.  
Clean towels in bathrooms.  
Fireplace cleaned and filled with logs.  
Repair loose knobs, warped drawers and sticking windows and doors.  
Replace light bulbs and switches (especially in basement and closets).  
Oil squeaky doors.

### PREPARE FOR SHOWING

Make your home as appealing as possible.  
Open draperies and curtains, turn on all lights.  
Turn off television sets.  
Play quiet, low-keyed soft music.  
Fresh flowers whenever possible; if it's winter, display color photo of your yard in full bloom.  
Remove dogs or cats to the yard, or confine in one area.  
If winter, light a fire in the fireplace.  
Try to stay in one area of the house when it's being shown, or try to leave the home.

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